



June 25, 2007

The School District of Palm Beach County, Fl  
3300 Forest Hill Blvd. B-332  
West Palm Beach, Fl 33406  
Bob LaRocca  
Director IT Security

Dear Bob,

Thank you for expressing your interest in Airtight Networks Wireless Intrusion Prevention System (WIPS). Our enterprise WIPS system is a combination of the following AirTight Network specific parts which only interface with each other. At the data center, as we discussed, you would install the SpectraGuard Enterprise appliance which communicates with the remote sensors placed in school locations via the WAN. This solution can only be purchased as a packaged system using our appliance, sensors, and trade marked software. The components of the SpectraGuard system only work on the AirTight Networks platform and cannot be connected to any other manufacturers equipment. The Airtight Networks solution is a third generation product with a unique AirTight Networks patented "**marker packet**" technology not available from any other vendor in the marketplace. The "**marker packet**" software provides users with the industries lowest false positive rating for rouge devices found on customer networks. This software spans both wired and wireless LANs. Finally, our technology provides the only prevention for data path networks against security breaches. No other vendor today can provide this level of protection at this time due to our patented technology owned by AirTight Networks, Inc. This protection allows the customers access points to continue to function while coming under a DoS attack. Once an attack occurs, the system will protect the data path, locate the attack, and remediate the offender. This patented technology has been given the highest rating from Gartner Research, an industry expert, in the field of security and wireless LANs.

At this time, Airtight Networks only sells its products through certified Value Added Resellers (VARs). Today the only certified VAR in the State of Florida is a company called Transparent Technology Services, located in West Palm Beach, Florida. If I can be of any additional help, please don't hesitate to contact me. I look forward to working with you and your staff in the future.

Sincerely,

*Jack M. Torgow*

Jack M. Torgow  
Regional Manager

**AirTight Networks, Inc.**  
339 N. Bernardo Avenue, Suite 200  
Mountain View, CA 94043